Creating Energy Products

Flexibly configurable and customised

Utility suppliers need to offer tailored products to major customers and key accounts. Their portfolio must include both flexibly configurable and customised products. Developing new and adapted energy products is a complex process that requires a high level of manual intervention. It is not unusual for a product to undergo more than 6 months of development after the initial definition before it is ready to go to market.

Challenge

The system must support energy product throughout the whole value chain – from product definition and quotation through to bill printing.

However, SAP® CRM and SAP® IS-U do not provide such universal flexibility. The procedure that they offer requires additional expertise. Both are highly complex and difficult to operate, and involve time-consuming maintenance.

Utility suppliers need to perform certain functions themselves to obtain the flexibility that they need.

One single platform for all products

PROD.easy from our Product Factory RT.easy enables configurable products to be defined effortlessly. The solution supports all types of energy supply products, including simple fixed price, tranche, index and formula products, as well as market price products. OFFER.easy enables products defined in PROD.easy to be configured in a quotation.

Seamless integration into standard systems

Both PROD.easy and OFFER.easy can be seamlessly integrated into the SAP® CRM product and the SAP® CRM offering. If required, they can also be incorporated into other systems, such as non-SAP® systems, or can even operate as stand-alone solutions.
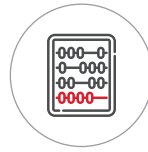
OFFER.easy also integrates into the SAP® IS-U master data template. CRM quotations and CRM contracts based on OFFER.easy can therefore be replicated in SAP® IS-U without the hassle of media transfers. Contract-specific billing data in SAP® IS-U is then extracted automatically.

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Greater flexibility and simplicity

PPROD.easy and OFFER.easy meet a need where existing standard solutions are too rigid and complex.

_Central definition of products, pricing components and product rules

_Management of the product sales view, calculation view, procurement view and billing view

_Out-of-the-box support for price time slices throughout the whole process and system chain

_Calculation, acquisition and billing of released products

_Opportunity to reduce the number of tariff models

Improves the time-to-market and the total cost of ownership

As a result of this functionality, PROD.easy and OFFER.easy greatly reduce the time to market for new or adapted products and product components. Combined with the BILLING.easy and TRANCHE.easy modules, they provide assistance for all

product types throughout the whole process chain – from quotation and billing through to bill printing.

PROD.easy and OFFER.easy therefore help improve efficiency and reduce total cost of ownership.

Contact us

We would be happy to explain our services in a face-to-face meeting. Just ask us.

RT.easy ®

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Sopra Steria, a European leader in consulting, digital services and software development, helps its clients drive their digital transformation to obtain tangible and sustainable benefits. 45,000 experts in 25 countries provide end-to-end solutions to make large companies and organisations more competitive by combining in-depth knowledge of a wide range of business sectors and innovative technologies with a fully collaborative approach. Sopra Steria places people at the heart of everything it does and is committed to making the most of digital technology to build a positive future for its clients.

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